

## iSqFt Beats Competition for QUOIN Selection

CINCINNATI – November 10, 2005 – QUOIN, the regional chapter of the Associated General Contractors of America serving the Dallas/Fort Worth market, has selected iSqFt to serve as the Chapter's exclusive provider for online construction news and plan room services. The decision followed an extensive analysis and interview process that included all of the notable construction information and plan room providers in the Dallas/Fort Worth area.

"We invited a number of firms to present their qualifications to us – and we considered them all equally on their own merits," noted QUOIN president/CEO Raleigh Roussell. "We believe that iSqFt provides the best value for our members and our chapter. Their products provide the best combination of functionality, ease of use, and most comprehensive information in the marketplace."

Under the agreement, iSqFt will provide electronic construction information to all QUOIN members, as well as access to three QUOIN-branded physical plan rooms in the region. iSqFt also agreed to make a free trial of its Internet Plan Room application available to every QUOIN member for their review. The Internet Plan Room provides all of the features and functionality of the electronic plan news, while adding the additional benefits of online plans and searchable specifications.

"The most satisfying part of the process was the opportunity that QUOIN provided to allow us to present our product and qualifications on an equal footing with our competitors," stated Dave Conway, iSqFt chief executive officer. "To my knowledge, this is the first time a competitive forum has been made available at this level and this selection is a testament to the value that iSqFt provides to its partners and customers."

General contractors in the region are also being introduced to iSqFt's Private Construction Office<sup>TM</sup> (PCO) – an online application that supports contractors' efforts throughout the preconstruction process. The PCO technology gives general contractors an efficient means to invite subcontractors to bid on their projects, and subsequently serves as an economical means for sharing plans, specifications, and addenda with these same subcontractors at no cost to the subcontractors.

## About iSqFt:

Founded in 1993 as Construction Software Technologies, Inc., Cincinnati-based iSqFt is the construction industry's leading provider of online bid solicitation and preconstruction management services in the United States. Through strategic partnerships with such organizations as the Associated General Contractors of America (AGC), the firm provides tens of thousands of general contractors, subcontractors, and suppliers with online tools and solutions to increase competitiveness through reduced costs and increased efficiency.

For more information about iSqFt, visit www.isqft.com.

## About QUOIN:

In January of 2001 the Dallas/East Texas and Fort Worth AGC chapters merged, creating a new "super" chapter named **QUOIN.** QUOIN symbolizes the coming together of general and specialty contractors for strength, unity, and effective leadership of all contractors, which is the force that will help QUOIN reach its' vision of "building the best contractor community in the world." QUOIN serves the industry through innovative and valued programs in safety, professional development, legislative advocacy, marketing, and relationship building. Serving a membership of over 900 firms, QUOIN remains the leading commercial construction industry organization.

For more information about QUOIN, visit www.quoin.org.

###